

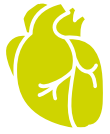



Guide to Building a Vascular Robotic Program



ADVANCING
INTERVENTIONS
WITH
Vascular
Robotics

CorPath GRX
Precision Vascular Robotics

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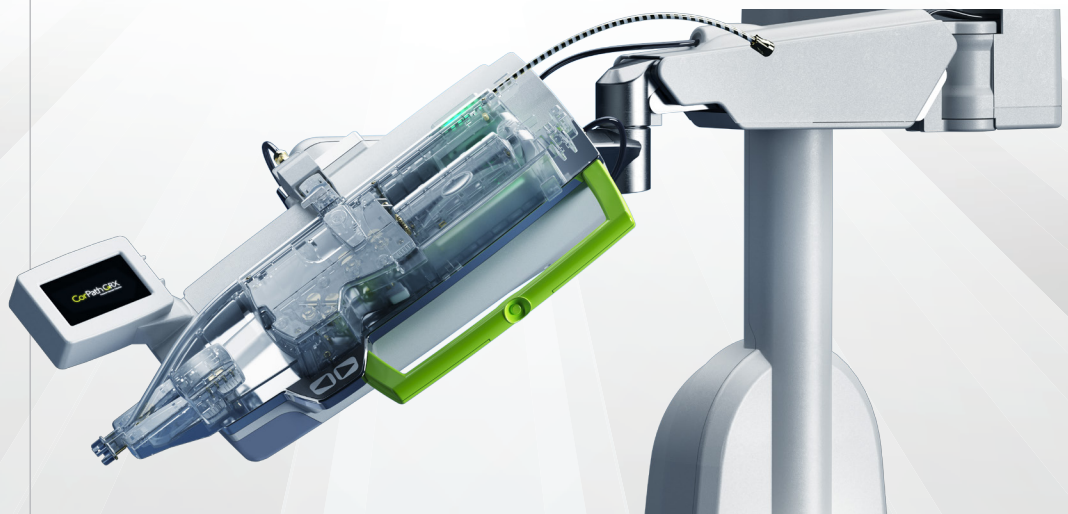
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Why Start a Vascular Robotic Program?

The CorPath® platform is the first medical device to bring robotic precision to interventional procedures. The CorPath GRX System is the foundation of a Robotic Program and implementation of a comprehensive program can push your hospital ahead of the curve by offering the latest in precision medicine for your patients. At the same time, your hospital will be investing in the safety of the physicians and staff who spend their lives devoted to caring for others. Read on to learn more about how a robotic program can fulfill your hospital's mission to be the leading healthcare provider in your community.



Benefits of Robotic Therapy

Why should you build a Vascular Robotic Program?
There are several benefits for patients, staff, and hospitals.



PATIENT BENEFITS

Robotic precision aids physicians in therapy selection and precise device manipulation, which can potentially improve patient outcomes.¹



HOSPITAL BENEFITS

Be at the forefront of technology innovation while growing your interventional service line.



STAFF BENEFITS

CorPath reduces radiation exposure for the primary operator by 95%² while potentially reducing overall team exposure.



The Building Blocks of a Successful Robotic Program

As with any new program, there are several key factors that, when combined, will ensure you receive the full benefits of the technology. For a robotic program, these core building blocks are:



CORPATH TEAM



A dedicated, well trained team is the core of a successful Vascular Robotic Program. A CorPath Team consists of:

PHYSICIANS



Physicians who are interested in and committed to adopting robotics into their practice.

BEDSIDE STAFF



Bedside staff which may include both fellows and allied health professionals.

These bedside staff should be willing to learn new technologies and committed to investing the time and effort needed to master new skills.

LAB SUPPORT TEAM



Lab support team who play a significant role in ensuring adequate time is dedicated for both training and adoption.

With the support of this team, hospitals can maximize on the benefits of a robotic program.

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COMMITMENT



Building a robust and successful Vascular Robotic Program requires commitment on the following fronts:

▶ **COMMITMENT TO BUILDING ROBOTICS SKILLS**

To develop a level of expertise with robotics, consistency is key

▶ **COMMITMENT TO A “ROBOTICS FIRST” MINDSET**

Approaching every case as a potential robotic case will help you receive the maximum benefit for patients and staff

▶ **COMMITMENT TO IDENTIFYING AND IMPLEMENTING A “ROBOTICS DAY”**

To successfully implement a Robotics Day, all stakeholders in the lab should align to identify both the right team and the right day on a weekly basis to build and advance robotic skills



CLINICAL TRAINING



Adequate and consistent training is essential to building a strong Vascular Robotic Program. Both physicians and bedside staff undergo a comprehensive training plan to ensure they are ready to perform robotic procedures with confidence.

Over the first few weeks of your new program, a dedicated Clinical Specialist will be onsite at your facility to complete the clinical training program and certify the CorPath Team. Your first few procedures will occur during this time following certification.

Clinical Training Program

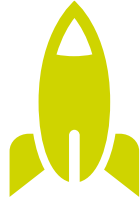
PHYSICIAN TRAINING PATHWAY

- **Phase I**
 - CorPath System overview presentation
 - Hands-on training
 - CorPath quiz and sign-off
- **Phase II**
 - Onsite support for initial case series
 - Comprehensive case review after initial case series
 - Assess training needs
- **Continuing Education**
 - Attend Physician Users Meeting

BEDSIDE STAFF TRAINING PATHWAY

- **Pre-Training**
 - Exchange training on training board
- **Phase I**
 - CorPath System overview presentation
 - Hands-on training
 - CorPath training certification
- **Phase II**
 - Onsite support for initial case series
 - Comprehensive case review after initial case series
 - Assess training needs
- **Phase III**
 - Attend Advanced User Training
- **Continuing Education**
 - Attend Tech User Meeting

3



Program Launch Process

- Identify CorPath Team
- Complete pre-training for CorPath Team
- Ongoing training to advance skillset

1

PRE-INSTALLATION



1ST THREE WEEKS



POST-LAUNCH

3

2

- Training preparation & scheduling
- Training for CorPath Team
- Initial Case Series





Nurturing Your Vascular Robotic Program

Robotic therapy has created a paradigm shift in interventional procedures allowing lab teams the opportunity to provide a high level of patient care while reducing the risks of working in the lab. As with any new program, consistency is key to ensuring the success of your endeavors. Once you have invested in a robotic program, you will be given all the tools you need to succeed and to grow your practice.





Maximizing Your Investment

Once you have decided to launch a Vascular Robotic Program, the next step is to let your community know about the new technology available to them at your facility. Our team of marketing professionals has developed a comprehensive set of tools to help you do just that.

Corindus will work with your hospital to develop a customized program designed to maximize the marketing potential of your new robotic program. With your commitment, your hospital will be able to grow its service lines and differentiate from your competitors.

OUR COMMITMENT TO YOU

Corindus is dedicated to improving the lives of both patients and healthcare workers. We will be there every step of the way as you launch your robotic program to provide training and support for your clinical team while helping to grow the hospital's endovascular service line.

Ready to take the next steps in starting a
CorPath Vascular Robotic Program?

Contact us at **(800) 605-9635** or email sales@corindus.com
for more information.



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The CorPath GRX System is intended for use in the remote delivery and manipulation of guidewires and rapid exchange catheters, and remote manipulation of guide catheters during percutaneous coronary and vascular procedures.

Rx Caution: Federal law restricts this device to sale by or on the order of a physician.

1. Finn AV, Kolodgie FD, Harned J, et. al. Differential response of delayed healing and persistent inflammation at sites of overlapping sirolimus- or paclitaxel-eluting stents. *Circulation*. 2005;112:270-278

2. Weisz G, et al. Safety and Feasibility of Robotic Percutaneous Coronary Intervention - The Multi-Center Percutaneous Robotically-Enhanced Coronary Intervention Study (PRECISE). *Journal of the American College of Cardiology*. 2013 Apr 16;61(15): 1596-600. doi: 10.1016/j.jacc.2012.12.045.
Data gathered using CorPath 200, Compared to levels found at the traditional table position during the PRECISE trial.